Mr. Nhan Nguyen

General Information

Date of birth: 26/07/1997

References: Philip Doan - Managing Director of SIR Tailor -

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Nationality: Viet Nam

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Vietnam

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Objective

Using the advantage of young as sympathetics, energetic, hard working, ext ... to contribute for the company. Searching for a challenge environment where can both work and improve self. Enjoy learning new things, experiences and adapt in a changing environment and bonding with company if it fits.

Work experience

North America International English School Sales Supervisor

05/2014 - 06/2015

School
Ho Chi Minh
Vietnam

- Consulting English Course
- Taking care of Customers Service
- Training and managing Sales Team
- Running for the Sales Target

Red Apron Ho Chi Minh Vietnam

Assistant Retail Director

08/2015 - 05/2017

- Report for the Retail Director about the working situation of several boutiques
- Staff management (3 to 4 persons / boutique)
- Merchandise, display and arrange all products on shelves according to the Company policy
- Attend to the wine tasting and training in all boutiques with existing and potential customers
- Implement all promotions or Marketing tools, decided by the company Management
- Follow closely the stock management to optimize the sales
- Support the boutique for achieving the target set up for each boutique Corporate activities
- Follow up the current corporate customer and develop the relationship
- Develop and open new corporate account
- Attend to all Networking events in town to develop the company database
- In charge of developing the company image by participation on some defined and approved (by the Management) events. Represent the company, setting up a booth, manage the logistics related.
- -Certificate of "Italian Wine Training Course", attend to The WSET Level 2.

SIR Tailor Ho Chi Minh Vietnam

General Service Manager

06/2017 - present

- In charge for the sales Target of the Retail store.
- Building the Training Course (Products, Sales, Service ...) and do the training for the employees.
- Promoting the company images by building the partnership with the companies and corporations.
- Set up the Customer Service Policy and improving the service's quality.
- Building the eco-system through the partnership network to create the added value for clients.
- Working with key accounts to expand the network and take care of clients's issues.
- In charge the B2B Department, creating new products (Seminar, Gift Card, Exclusive Designed Wardrobe, ...).

Work experience

- Being the representative and the trainer of "International Business Attire Standards" project.
- -Attend to the "Leadership Coaching Certification Program" and Certificated As a Leaders Create Leaders Coach.

Education

Viet Nam Aviation Academy Ho Chi Minh Viet Nam

Business Administration

08/2015 - present

- First Place in English Eloquence Contest
- 3rd Place in Photo writing contest
- TOEIC: 825
- Certificate in Informatics : AParticipating in Blood Donation

Nguyen Khuyen Ho Chi MInh Viet Nam

High School

08/2012 - 06/2015

- Being founder and president of Galaticos English Club
- Being MC of school and Top 10 of MC contest of District 10
- 1st Price the Science creativity Contest of District 10
- Operating Donation and Social working for Galaticos English Club, ext ...

Chu Van An Ho Chi Minh Viet Nam

Junior High School

07/2008 - 06/2012

 Winning 2 medal (Bronze and Gold) of "Ho Chi Minh annual football tournament" -Achievement in many fields: Studying contest, sport competition, musical performance

Skills

Comunication		Teamwork	
English		Team leading	•••00
Presentation		Using Human Resoure	•••00
Relationship management		Operating working in team	